

# Cloud White Franchise

**BECOME OUR AMBITIOUS PARTNER** 

It's Unique, Transparent & Truly Profitable

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# **About Cloud White**

Cloud white is a dry cleaning Services provider in Delhi it's one of the most recognized high-end dry cleaner. As a company founded on the virtues of industry innovation and superior craftsmanship, we take exceptional care of our clientele and their belongings. With over 6+ years of experience we understand every client's requirements and standards. We offer services that are customized individual requirements.

# **Our Mission**

Our mission is to be the finest custodial and facility services company in the Delhi NCR. It is our desire to not only meet but exceed expectations by providing consistent, quality customer service. 100% of the time with a commitment to excellence in all lines of business.

## Our Vision ()

Vision makes any organization achieve the best success rate in the industry. Our vision is to be a leading professional, facilities management team. And is widely recognized for the creation and maintenance of an exceptional and innovative eco-friendly and clean environment.

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## **Cleaning Business** A Growing **Opportunity**

Indian drycleaning is primarily an un-organized market (dhobis, maid servants and mom-andpop stores). The sector is fragmented with around 7,67,000 establishments, 95% of which are micro-sized laundries with fewer than 10 workers. The organized segment comprises a mere 5-8% of the entire laundry market in India.

(Source : https//bit.ly/3PKlxQL)



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## **Problem** of Every Dry Cleaning Service User

- Lack of transparency and hygiene
- Toxic chemicals used
- Man power with limited technical knowledge
- Non-Availability of professional equipment
- Hidden pricing which lead to irritating negotiations
- No customer complaint management system

Our idea for cloudwhite, to create an alternative to your typical cleaning experience which too often involves confusing tiered pricing, unclear process, hygiene insensitivity and the use of unexceptionally hard water with poor quality chemical damaging the garment as well as environment

# **Dry Cleaning** : A Growing Opportunity

- People spent around 7-8 hours per week to manage laundry and it has become a huge pain point for any nuclear family.
- People spend roughly INR 5000-6000 per month for dry cleaning needs which includes maid salary, detergent cost, pressman cost, electricity and machine depreciation.
- Nevertheless, the convenience, reliability and quality is badly missing.
- Hence it turns out to be a business opportunity due to a significant change in fundamental spending behaviour in families accross the society.
- Further to above, with improving spending capacity in metro cities, people spend a significant amount on branded clothes which create an ever increasing demand for dry cleaning services.

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# Join the winning team with our **Franchise Opportunity!**



### Let's start a journey from IT CAN'T BE TO IT CAN BE

- Recession free business model
- Low capital expenditure in plant & equipment
- Less production engagement hence no production labour needed
- Remotely manageable operations, Cloud based accounting, Billing & tracking

Bank

- Simple accounting. No tax complications
- IVR, CRM & Customer management by washcraft
- A part-time addition to an exiting career and income
- No domain-specific skills are required
- Low staff cost-Low staff concerns
- Free cash flow i.e.
  - No huge capital expenditure No inventory balance No accounts receivables Only cash business
- Low fixed costs
- Minimum customer concerns



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Please note that the figures presented are projections and estimations based on thorough research and historical performance benchmarks. It is important to understand that these numbers are not definitive and may vary from the actual results achieved.

#### Non Season

Month	Avg. Order Per Day	Avg. Monthly Order	Avg. Order 6 Month	Avg. Order Value	Avg. Sale 6 Month
Apr to Sep	15	450	2700	300	8,10,000

### On Season

Month	Avg. Order Per Day	Avg. Monthly Order	Avg. Order 6 Month	Avg. Order Value	Avg. Sale 6 Month
Oct to March	25	750	4500	300	13,50,000

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#### **Total Year Sales**

Non Season	2700		
On Season	4500		
Total Orders	7200		
Avg. Order Value	300		
Total Sales in Year	21,60,000		
Franchise Share (50%)	10,80,000		
Franchise Charge (One Time)	2,50,000		
Other Expenses (Rent Etc)	2,50,000		
Net Profit Software Licence	5,80,000		

### ROI (NP vs Cost) 116%

#### **Total Investment**

Software Licence ( Per Year )	25,000
Franchise Fees	1,49,000
Marketing Kit	25,000
Hardware	50,000
Interior	1,49,000
Total Cost	3,98,000

## **Dedicated Support Since The Beginning**



#### **LOCATION SELECTION**

Helping you in finding the best market



#### **STORE SETUP**

Conceptualizing, designing the store to use every inch of space



**CRM** Proprietry CRM and analytics



#### **CUSTOMER ACQUISITION**

Digital marketing and designing offline marketing campaign



**CUSTOMER HELP CENTER** 

Dedicated calling & support team to care customer grievance

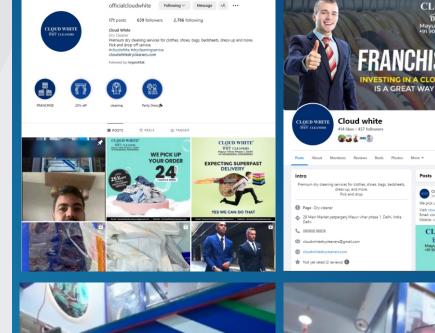


#### **HIRING & TRAINING**

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We hire, train and certify the stores staff





UD WHITE

CLEANERS & LAUNDRY



**CLOUD WHITE** 

DRY CLEANERS Mayur Vihar Phase 1, Delh +91 9090898936, 9090898963

IS A GREAT WAY TO EARN A HASSLE-FREE INCOME

(75K-100K P.M)

We pick up your our 24x7. Yes we do only at Cloud White Dry Cleans

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CLOUD WHITE® DRY CLEANERS Think Dry Cleaning Think Us!

thank you

#### Call: 9090-8989-36, 9090-8989-63

Location: 28 Main Market Patparganj Village, Mayur Vihar Ph-1, Delhi - 110091

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